# Dimensional 💭

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With more than a decade of insights collected from Dimensional's advisor community, our Practice Management team offers tools, expertise, and consulting to help you strategically manage and grow your business. To learn more, please contact your Dimensional representative or visit us at *dimensional.com*.

### **Tools and Resources**

#### PODCAST

This series provides you with insights on best practices in key areas, including strategic growth, business efficiency, and the client experience.



#### **PRACTICE POINTS**

These briefs and videos explore key topics across a broad range of practice management categories to help improve your firm's business strategy.

#### CONFERENCES, WEBCASTS, AND WORKSHOPS

Our events feature various subject matter experts and seasoned advisors who share the latest trends and best practices across the advisory landscape.

## Pillars of an Advisory Firm

Insights available to you and your team include:

OTEL	

### Leading Industry Studies

#### **GLOBAL ADVISOR STUDY**

Dimensional conducts one of the largest benchmarking studies in the industry, giving you strategic insight into multiple areas of your business.

15 +

4.000 Firms

**Countries Represented** 

Years of Data

 $10^{+}$ 

#### **GLOBAL INVESTOR STUDY**

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100K +1,000+End-Client Responses Participating Firms

10 Years of Insights

Strategic Planning	Human Capital	Investments and Operations	Growth and Marketing	Client Experience
Growing Your Business Firm Financials Key Performance Indicators Corporate Values and Mission M&A and Succession	Compensation Design Organizational Structure Employee Experience and Benefits	Business Continuity Plan Technology Selection Automating Workflows Asset Allocation and Model Portfolios	Marketing Trends Centers of Influence and Client Referrals Value Proposition Sales Tracking	Client Segmentation Improving Your Client Experience Understanding Your Clients

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